The hidden cost of finding counsel

Brieflink

Scan for 6 months complimentary access

For any questions, contact **enquiries@brieflink.co.uk**

Brieflink is now offering six months of complimentary access to solicitors, barristers, law firms and chambers. Onboard your teams, manage live instructions through the platform and assess how it fits within your existing workflows – with no payment details required.

Scan to register
https://app.brieflink.co.uk/demo

The legal profession has modernised. Digital case management, e-disclosure and remote hearings are now routine.

Yet one critical workflow remains fragmented: finding and instructing counsel.

For solicitors, it still means multiple calls to chambers, email chains, checking availability and negotiating fees.

For local authority legal teams and legal aid firms managing high volumes on fixed budgets, that fragmentation is acute. Urgent hearings, short-notice cover and strict cost controls mean the traditional model is unsustainable.

For barristers, access to work can depend too heavily on existing networks rather than expertise.

Established relationships matter. But the process around them needs to work harder.

Brieflink was built to change that.

Brieflink is a single platform where solicitors, law firms, barristers and chambers connect, manage instructions and secure representation.

One platform for counsel instructions

Instead of contacting chambers individually, solicitors submit one request: area of law, hearing type, location, date, level of expertise and budget.

Barristers see relevant instructions and respond with availability and a clear fee proposal.

Everything – requests, responses and bookings – brought together in one place. Fewer emails, less chasing availability and greater clarity over fees.

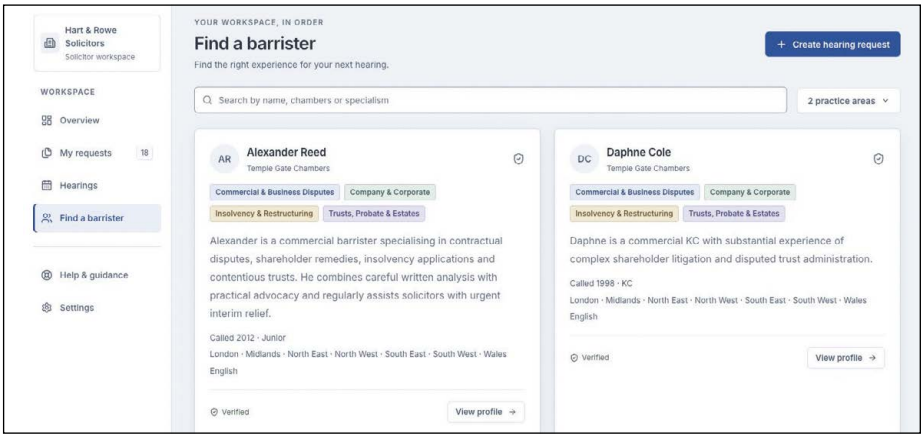
> Less time coordinating. More time on the case.

Built for urgent cover and high-volume teams

The system is tested most when plans change: a hearing listed at short notice, counsel becomes unavailable or an urgent application needs immediate cover.

Brieflink lets firms reach a wider, filtered pool of appropriate barristers simultaneously. Solicitors post one request, and suitable counsel can respond.

For local authority teams, legal aid firms and busy disputes departments, where urgent hearings and tight budgets frequently intersect, that wider reach makes a significant difference.



Greater choice and cost transparency

Efficiency is only part of the value. Brieflink also brings transparency to counsel selection.

Firms can discover advocates beyond their existing networks, compare experience against proposed fees and make informed decisions about expenditure – critical for public sector teams accountable for every pound spent.

That visibility encourages competitive pricing and helps organisations manage substantial litigation workloads to control costs without compromising on suitability.

For barristers and chambers, Brieflink provides another route to instructions: showcasing expertise, discovering relevant work and building relationships beyond existing contacts.

> It doesn't replace trusted relationships. It extends them.

Designed around how teams actually work

- **Centralised workflow:** Requests, fee proposals and bookings in one workspace.
- **Smart filtering:** Find counsel by practice area, seniority, location, hearing requirements and budget.
- **Fee clarity:** Compare proposed fees before instructing.
- **Instruction records:** Keep instructions organised for oversight and audit.
- **Firm management:** Coordinate all instructions and users centrally.

Whether a firm instructs counsel occasionally or manages hundreds of hearings, the objective is the same: a simpler, more transparent and accountable process.

Six months free. No payment details required.

Brieflink is now offering six months of complimentary access to solicitors, barristers, law firms and chambers.

Onboard your teams, manage live instructions through the platform and assess how it fits within your existing workflows – with no upfront payment required.

The way we find counsel should be as modern as the way we practise.

The way we find counsel should be as modern as the way we practise. One platform. Better connections.